



Riverine Plains

Established in 1999 Riverine Plains Incorporated (Riverine Plains) is an independent not for profit farming systems group dedicated to improving the profitability, resilience and sustainability of broadacre farming systems in north-east Victoria and southern New South Wales, known as the Riverine Plains.

Working in partnership with a range of research providers, including federal and state departments of agriculture, RDCs, Universities and the private sector, Riverine Plains exists to advance, promote and protect the interests of its members by delivering practical, high-quality research, development and extension (RD&E) that creates real value for farmers and rural communities.

We believe that providing quality information, leading in research and sharing ideas with our members is key to achieving more progressive and resilient farming communities.

The Head Office is based in Mulwala, New South Wales, on the NSW Victorian border.

The Position

The Senior Project Manager is a senior delivery and innovation role responsible for leading complex, high-value, multi-stakeholder projects and driving new investment into Riverine Plains.

This role sits at the intersection of:

- Project delivery excellence
- Stakeholder leadership
- Funding and investment growth

You will take ownership of some of Riverine Plains' most significant programs and partnerships, while also playing a central role in shaping and securing future opportunities.

This is a hands-on, high-accountability role requiring autonomy, strong judgement, and the ability to operate confidently with senior stakeholders.

Salary package \$110K - \$120K

Key Accountabilities

Project & Program Leadership

- Lead the delivery of complex, high-value, multi-stakeholder RD&E projects from design through to completion, including development and implementation of performance reporting frameworks
- Manage all aspects of project delivery including scope, budget, timelines, risk, governance and reporting
- Ensure projects deliver measurable impact aligned to farmer needs and organisational priorities
- Maintain strong, trust-based relationships with project partners, co-investors and delivery collaborators
- Apply rigorous project management discipline across multiple concurrent workstreams



Strategic Programs & Innovation

- Lead key strategic initiatives including the Ag Innovation Collective (AIC) and agritech programs (e.g. SCOUT)
- Design and shape innovative programs that attract funding and deliver real outcomes for farmers
- Facilitate multi-organisation collaboration and co-design processes to develop fundable project concepts
- Contribute to Riverine Plains' broader innovation agenda and strategic priorities

Investment & Funding Growth

- Play a central role in securing funding through grants, partnerships and new investment pathways
- Lead or co-lead high-quality funding submissions aligned to organisational strategy
- Maintain and actively manage the funding pipeline, connecting project ideas to funding opportunities
- Identify and develop new income streams and partnership models to support organisational sustainability
- Contribute to improving funding success rates and scaling investment into the region

Stakeholder Engagement & Industry Leadership

- Build and maintain strong relationships with:
 - Farmer members
 - Government agencies and funding bodies
 - Research organisations and industry partners
- Represent Riverine Plains and key programs at meetings, events and industry forums
- Position Riverine Plains as a credible and trusted partner in agricultural innovation

Governance, Reporting & Delivery Excellence

- Ensure all projects meet governance, compliance and reporting requirements
- Prepare high-quality reports, funding acquittals and stakeholder communications
- Lead project governance processes including steering groups and partner reporting
- Maintain accurate tracking of project and funding performance

Organisational Contribution & Culture

- Contribute as a senior member of the team to organisational planning and delivery
- Model Riverine Plains' **One Team** values: clarity, trust, accountability and pride
- Support continuous improvement in project delivery, funding processes and internal systems
- Mentor and support colleagues where appropriate, contributing to team capability

Key Relationships

Internal:

- CEO and Leadership Team
- Head of Farming Systems / Head of Governance & Philanthropy
- Project teams and broader staff

External:

- Farmer members
- Government agencies and funding bodies (e.g. GRDC, DAFF)
- Research organisations and universities
- Industry partners, agritech companies and collaborators



The Person

To be successful in this key role, you will have the following skills and experience;

Essential Experience & Capability

- Demonstrated track record of successfully managing complex, multi-stakeholder, high-value projects or programs
- Proven ability to lead project delivery end-to-end, including governance, budgets and reporting
- Experience working with external stakeholders at a senior level, including funders, government or industry partners
- Strong organisational capability, with the ability to manage multiple concurrent priorities without compromising quality
- Experience leading or coordinating funding submissions, grants or investment proposals
- Ability to work with autonomy and accountability in a high-trust environment

Investment & Strategic Capability

- Proven ability to identify, develop and secure funding opportunities
- Experience contributing to or leading income diversification and investment strategies
- Ability to connect strategic ideas to fundable opportunities and deliver outcomes

Stakeholder & Communication Capability

- Highly effective communicator with strong written and verbal skills
- Strong relationship management and stakeholder engagement capability
- Confidence representing an organisation in external forums and partner environments

Sector Knowledge & Experience

- Experience in agriculture, RD&E, agritech, natural resource management, or a related field (preferred)
- Understanding of farming systems and the challenges and opportunities facing farmers (desirable)
- Familiarity with Australian agricultural funding programs (highly regarded)

Qualifications

- Tertiary qualifications in agriculture, business, or a related discipline, or
- Equivalent industry experience demonstrating the required capability

Personal Attributes

- Strategic, proactive and outcomes-focused
- Highly organised with strong attention to detail
- Collaborative and team-oriented, with a hands-on approach
- Resilient and adaptable in a dynamic, delivery-focused environment
- High integrity, with alignment to Riverine Plains' purpose and values
- Genuine motivation to deliver meaningful outcomes for farmers and regional communities

**Location**

This role must be based within the Riverine Plains member catchment area.

A strong local presence is central to how Riverine Plains builds trust, understands local farming systems, and delivers meaningful impact for members and communities.

Why this role matters

This role is critical to Riverine Plains' next phase, strengthening our ability to:

- Deliver complex, high-impact programs
- Attract investment into the region
- Build partnerships that drive innovation and adoption

You will play a central role in shaping what Riverine Plains delivers and how it continues to grow its impact across the agricultural sector.