MULWALA
NEW SOUTH WALES
TUESDAY 25TH
JUNE 2019

# FARM TO PROFIT FARM BUSINESS UPDATE



## Mulwala, New South Wales, Tuesday 25th June 2019

Yarrawonga Mulwala Golf Club Resort, 1 Golf Club Road, Mulwala 9.00 am to 1.00 pm followed by lunch (doors open at 8.30 am for a 9.00 am start)

# **Topics**

- Thinking about investing in on-farm storage, if it's a new silo it could be an investment made for the next 30 years. Chris will outline the key planning and design features of on-farm storage that work. He will also explain how growers can develop marketing and operational practices that put more profit in the bottom line.
- ▶ Buy, lease or invest off-farm what's your limit and how do you test it?

  Evaluating the farm business impact of buying and leasing additional farm land requires a fresh perspective and renewed due diligence. Eric will overview the fundamentals for investment analysis and discuss the current market conditions around obtaining finance.
- Precision agriculture (PA) is now part of grain growing vernacular. Kate will explore how PA can improve farm business profit by analysing its impact on the four profit
- ► Farm business resilience being profitable with climate variability
  Climate variability is one of the primary business risks in a farming business.
  Chris will outline some farm business practices and principles which can be adopted to reduce the impact of extreme climate events.

drivers; gross margin, fixed costs, risk management and plant & labour efficiency.

#### Chris Minehan RMS Agricultural Consultants

Eric Nankivell

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## Click here to register and pay online

\$30 per person and \$20 for subsequent people from the same business (GST inc.)
Morning tea, lunch and booklet included.

