



Farm Business Management Essentials

one day interactive workshop

- Your annual tax return is next years management data and decision making fodder
- If you simply file your tax return away each year, this is a MUST ATTEND Masterclass for you
- Find measures to assess farm business performance e.g. Profit and Loss, Balance Sheet, Cash Flow, 'KPI's
- Learn how profit is really measured in business
- Identify ways to improve financial and overall business performance
- Measure true equity and understand why it is important
- Understand how banks assess your business ... (*negotiate a better interest rate!*)

Date & Location

Monday 29 July 2019

9am – 4pm

Yarrawonga Mulwala Golf Club Resort
Golf Club Road, Mulwala

The Workshop

Is focussed on your business performance

This workshop is delivered at no cost to farmers.

Includes all materials and catering

Free copy of 'Farming the Business' textbook

Trial copy of P2P Agri software

Registration/Enquiries:

Numbers strictly limited.

Fiona Hart, Riverine Plains Inc

(03) 5744 1713 info@riverineplains.org.au

This workshop is kindly funded by:



Farm Business Management Essentials

Would you like to make the most of your farm business opportunities? Negotiate a better deal with the bank?

All businesses have their tax return completed annually. This report remains one of the least understood and utilised report(s). This workshop will help you turn the information in your tax return into a useful management tool to better understand and manage your business.

You will benefit from this training if you are a business owner:

- wanting to improve your future business viability
- unsure how to deal with your bank after making a loss or looking to expand
- needing support to understand your business risk and how to move forward

Participants work on their own tax returns. Confidentiality is maintained at all times

- The workshop is a mix of instruction and activities where participants work on their own business tax return
- A generic case study tax return is used, so the final outcomes can be discussed openly
- The industry leading P2P Agri software will be used to analyse financials
- A discussion of how banks assess client's ongoing creditworthiness and interest rates

Outcomes for the business:

- Better understand your business financial position and risk
- Ability to use financial ratios to understand the business' performance
- Present your business as a viable and sustainable business to key stakeholders/banks
- Understand how bank's view businesses and how to positively influence their opinion
- Plan and set goals for the future success of your business
- Be re-engaged in the business management side of running your business.

Trainer – Tony Hudson

Tony is an outstanding business facilitator and trainer with extensive experience in agriculture and finance, operations management, adult education and training. Tony has facilitated financial analysis workshops all over Australia with outstanding reviews.

Comments from past participants

'All businesses should undertake this workshop for the benefit of their business. I'm now looking at my business decisions completely differently'

'Applied the information to my business, took it to the bank, result - a reduced rate of interest.'

'I can use this information to plan for future expansion'